14 July 2017

# **Sunway Berhad**

# Replenishes in Landbank in KL...

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Yesterday, SUNWAY announced that they would be acquiring 4.53acres of freehold land in Jalan Belfield, KL for a total consideration of RM165.0m with an estimated GDV of RM1.1b. Neutral on the acquisition as it has minimal impact to our property RNAV. No changes to our FY17-18E earnings. Maintain MARKET PERFORM with an unchanged SoP-driven Cum/Ex-TP of RM3.87/RM1.66.

**News.** Yesterday, SUNWAY announced that they would be acquiring a parcel of freehold land measuring 4.53 acres in Jalan Belfield, Kuala Lumpur for a total consideration of RM165.0m or RM836.2psf from LGT Sdn Bhd and its beneficial owners namely Tan Sri Lim Kok Thay, Puan Sri Datin Seri Lim (Nee Lee) Kim Hua, Yarraville Sdn Bhd, Dandenong Sdn Bhd and Ripponlea Sdn Bhd.

**Second for the year.** This marks the second landbank deal of the year for SUNWAY, which we are not surprised as management has been constantly on the lookout for landbanks especially in the Klang Valley region. The land is located less than 500m from Maharajalela monorail station and just 850m away from Kg. Attap's famous curry fish head restaurant, i.e. Restoran ZK. While there is not much land transaction to be compared in that area, we opine that its acquisition price of RM165.0m or RM836.2psf to be fair as it implies land cost to GDV of 15% based on management's estimated GDV of RM1.1b. We believe that management's estimated GDV of RM1.1b to be fair as it implies a selling price of RM844.6psf which is still lower than its neighboring project, i.e. Opus @ KL that is priced at RM1,500psf.

**Outlook.** We remain confident with SUNWAY's ability in delivering a sturdy performance for the year premised on its strong unbilled sales of RM1.4b with 2-year visibility, a robust outstanding order book of RM4.6b that provides 2-3 year visibility and other divisions that has been generating decent growth over the years. However, we are keeping a close track on its sales underpinned by its RM2.0b new launches in 2H17, as its 1Q17 sales of RM142.0m are still below our and management's target of RM1.1b. In five years' time, we expect management to consider the option of spinning off its medical division.

**Earnings unchanged.** We are keeping our FY17-18E core earnings as we did not factor in the potential earnings contribution from this particular project as it is only slated to be launched from 2H18 onwards.

**MARKET PERFORM.** We continue to maintain our MARKET PERFORM call on SUNWAY due to its unexciting sales trajectory, and there are no changes to our SoP-driven Cum/Ex-TP of RM3.87/RM1.66 even after factoring in the above-mentioned land acquisition as it has minimal impact to its RNAV.

**Downside risks include:** Weaker-than-expected property sales and construction replenishment, higher than expected admin costs, negative real estate policies, and tighter lending environment.

# MARKET PERFORM ↔

Cum/Ex-Price: RM3.93/RM1.68

Cum/Ex-Target Price: RM3.87/RM1.66

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KLCI	1,753.78
YTD KLCI chg	6.8%
YTD stock price chg	31.0%

### **Stock Information**

Shariah Compliant	Yes
Bloomberg Ticker	SWB MK Equity
Market Cap (RM m)	8,027.0
Issued shares	2,042.5
52-week range (H)	4.05
52-week range (L)	2.84
3-mth avg daily vol:	3,234,565
Free Float	33%
Beta	0.5

## **Major Shareholders**

Sungei Way Corporation S/B	56.6%
Employees Provident Fund Board	5.9%
Fook Ling Cheah	4.6%

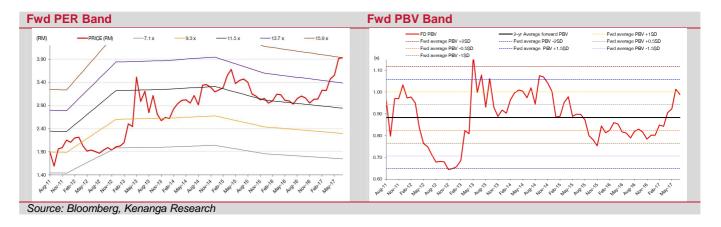
## **Summary Earnings Table**

FYE Dec (RM m)	2016A	2017E	2018E
Turnover	4,726	5,262	5,584
EBIT	727	728	772
PBT	859	797	845
Net Profit (NP)	586	522	543
Core net profit	542	522	543
Consensus (NP)	n.a.	564	600
Earnings Revision	n.a.	n.a.	n.a.
Core Basic EPS	26.3	25.3	26.3
Core EPS grow. (%)	-20%	-11%	4%
DPS (sen)	12.1	8.9	9.2
Basic PER (x)	14.2	14.8	14.2
BVPS (RM)	3.61	3.78	3.95
Net Gearing (x)	0.5	0.4	0.4
Dividend Yield (%)	3.3%	2.4%	2.5%

## 14 July 2017

Sum-of-Parts								
	Stake	Value @ Stake	PER	Discount	Value	Value	Value	Assumptions
		RM'm	(x)	(%)	RM'm			
		RM'm	(x)	(%)	RM'm			
Property Development & Investment	100%	6623.0	n.a	0%	6,623	(i) Property Dev: DCF of Future Profits @ 11% WACC, 18% net margin with an applied property RNAV discount of 55% (ii) Property Inv: Zero surplus on Book Value		
Sunway Reit	35%	1834.2	n.a	0%	1,834	SUNREIT TP RM1.80		
Construction	56%	1438.5	16.0	0%	1,438	16x FY18E PER- Inline with Big-Cap peers range of 16-18x.		
Quarry & Buildings Mat	100%	158.4	8.0	0%	158	8x FY18E PER		
Trading & manufacturing	100%	288.4	8.0	0%	288	8x FY18E PER		
Healthcare	100%	1334.3	27.0	0%	1,334	27x FY18E PER inline with KPJ		
Group Shareholders Funds								
Total SOP		11,677			8,034			
Adjustment for Dilution					1156			
FD SOP					2.32			
Implied SOP discount					28%			
Ex-all TP (RM)					1.66			
FD no. of shares ('m)					5539			

Source: Kenanga Research



# 14 July 2017

Income Statement						Financial Data & Ratios									
FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E	FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E				
Revenue	4,558	4,448	4,726	5,262	5,584	Growth (%)									
EBITDA	989	1,022	841	880	934	Revenue	_	-2%	6%	11%	6%				
Depreciation	-118	-117	-114	-151	-162	EBITDA	_	3%	-18%	5%	6%				
EBIT	872	904	727	728	772	EBIT	_	4%	-20%	0%	6%				
Interest Expense	273	54	196	0	0	Pre-tax Income	_	-3%	-8%	-7%	6%				
Investing	-30	-38	-60	-30	-31	Net Income	<u> </u>	0%	-20%	-11%	4%				
Associate/JCE	0	0	192	98	105	Core Net Profit	_	2%	-9%	-4%	4%				
Exceptionals/FV	152	138	44	0	0					.,,					
PBT	960	930	859	797	845	Profitability (%)									
Taxation	-149	-131	-140	-199	-211	EBITDA Margin	22%	23%	18%	17%	17%				
Minority Interest	-78	-67	-133	-76	-91	Operating Margin	19%	20%	15%	14%	14%				
Net Profit	734	732	586	522	543	PBT Margin	21%	21%	18%	15%	15%				
Core Net Profit	583	594	542	522	543	Core Net Margin	13%	13%	11%	10%	10%				
COIO HOLL TOIL	303	394	342	322	545	Effective Tax Rate	15%	14%	16%	25%	25%				
Balance Sheet						ROA	5%	4%	3%	3%	3%				
FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E	ROE									
PPE (Kill III)						RUE	10%	9%	7%	7%	7%				
	3,892	5,262	5,858	6,085	6,424										
Intangible Assets	0	0	312	312	312										
Other FA	2,983	3,999	3,510	3,510	3,510	DuPont Analysis									
Inventories	2,098	1,671	662	863	984	DuPont Analysis									
Receivables	1,185	1,541	2,828	3,014	3,125	Net margin (%)	13%	13%	11%	10%	10%				
Other CA	1,052	2,044	1,601	1,601	1,601	Assets T/O (x)	0.4	0.3	0.3	0.3	0.3				
Cash	1,648	1,483	4,060	4,017	3,984	Leverage fac. (x)	2.2	2.4	2.5	2.5	2.4				
Total Assets	12,857	16,001	18,831	19,402	19,940	ROE (%)	10%	9%	7%	7%	7%				
Payables	1,276	1,287	2,708	2,864	2,957										
ST Borrowings	2,133	3,071	4,831	4,831	4,831	Leverage									
Other ST Liability	867	1,206	44	44	44	Debt/Asset (x)	0.4	0.5	0.4	0.4	0.4				
LT Borrowings	1,652	2,818	2,591	2,591	2,591	Debt/Equity (x)	0.9	1.1	1.1	1.0	1.0				
Other LT Liability	606	405	438	438	438	Net Debt/(Cash)	-2,137	-4,406	-3,361	-3,404	-3,437				
Minorities Int.	387	651	764	839	931	Net Debt/Eq. (x)	0.4	0.7	0.5	0.4	0.4				
Net Assets	5,936	6,563	7,456	7,795	8,148										
						Valuations									
Share Capital	4,373	4,572	5,182	5,182	5,182	Core EPS (sen)	28.2	28.8	26.3	25.3	26.3				
Reserves	1,564	1,991	2,274	2,613	2,966	DPS (sen)	9.2	32.0	12.1	8.9	9.2				
Total Equity	5,936	6,563	7,456	7,795	8,148	Core PER (x)	13.2	12.9	14.2	14.8	14.2				
						Net Div. Yield (%)	2.5%	8.6%	3.3%	2.4%	2.5%				
						BVPS	2.9	3.2	3.6	3.8	3.9				
<b>Cashflow Stateme</b>	nt					P/B (x)	1.3	1.2	1.0	1.0	0.9				
FY Dec (RM m)	2014A	2015A	2016E	2017E	2018E										
Operating CF	-1,047	1,036	1,297	548	689										
Investing CF	-886	-2,088	-532	-379	-500										
Financing CF	669	1,228	2,602	-213	-221										
Net Chg in Cash	-1,264	176	3,367	-43	-32										
Free Cash Flow	-1,615	-103	716	369	400										
Source: Kenanga F		103	710	303	400										

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Peer Comparison																
NAME	Price (13/7/17)	Mkt Cap		PER (x)		Est. NDiv. Yld.	Hist. ROE	Fwd ROE	Fwd P/BV	Ne	t Profit (RN	lm)	FY17/18 NP Growth	FY18/19 NP Growth	Target Price	Rating
	(RM)	(RMm)	FY16/17	FY17/18	FY18/19	(%)	(%)	(%)	(x)	FY16/17	FY17/18	FY18/19	(%)	(%)	(RM)	
DEVELOPERS UNDER COVERAGE																
IOI PROPERTIES GROUP BHD*	2.16	11,893	18.3	14.9	14.8	3.4%	4.1%	4.2%	0.63	648.5	800.2	803.6	23.4%	0.4%	2.30	OUTPERFORM
S P SETIA BHD*#	3.20	9,304	11.5	12.2	14.2	4.1%	9.7%	8.0%	1.31	808.0	761.3	653.4	-5.8%	-14.2%	4.08	OUTPERFORM
UEM SUNRISE BHD*	1.22	5,536	37.6	23.7	34.3	0.0%	2.2%	3.4%	0.86	147.3	233.5	161.3	58.5%	-30.9%	1.33	MARKET PERFORM
SUNWAY BHD*	1.68	8,027	14.8	15.4	14.8	5.3%	7.3%	6.7%	0.45	541.6	521.7	542.6	-3.7%	4.0%	1.66	MARKET PERFORM
MAH SING GROUP BHD^	1.59	3,831	11.0	11.3	11.7	4.1%	10.1%	10.0%	1.10	346.8	338.9	327.5	-2.3%	-3.4%	1.67	OUTPERFORM
ECO WORLD DEVELOPMENT GROUP BHD	1.58	4,652	36.0	41.2	18.7	0.0%	3.7%	4.4%	1.23	129.3	112.9	248.8	-12.7%	120.4%	1.72	MARKET PERFORM
UOA DEVELOPMENT BHD*	2.55	4,160	11.1	11.0	10.6	5.9%	19.4%	9.8%	1.05	373.9	379.2	391.4	1.4%	3.2%	2.63	MARKET PERFORM
MALAYSIAN RESOURCES CORP BHD#	1.19	3,026	12.4	39.8	31.1	0.2%	8.6%	2.4%	0.97	244.1	76.0	97.2	-69%	27.9%	1.32	MARKET PERFORM
KSL HOLDINGS BHD	1.24	1,277	6.2	7.4	7.2	0.0%	8.8%	6.9%	0.47	204.6	173.7	177.1	-15.1%	2.0%	1.30	MARKET PERFORM
MATRIX CONCEPTS HOLDINGS BHD	2.69	1,566	8.3	7.0	6.6	5.5%	31.8%	22.7%	1.42	188.0	224.0	238.0	19.1%	6.3%	2.65	MARKET PERFORM
SUNSURIA BERHAD	1.43	1,142	31.1	11.7	7.3	2.1%	6.9%	13.3%	1.45	36.7	98.0	157.0	167.2%	60.1%	1.61	OUTPERFORM
CRESCENDO CORPORATION BHD*	1.64	373	12.9	12.2	11.8	2.7%	2.2%	8.0%	0.49	28.9	30.6	31.6	6.0%	3.3%	1.70	MARKET PERFORM
HUA YANG BHD	1.02	359	5.9	8.3	7.2	1.8%	21.9%	12.2%	0.54	61.0	43.0	50.0	-29.5%	16.3%	0.95	UNDERPERFORM
A&M REALTY BHD	1.59	580	28.9	21.7	16.8	0.0%	3.3%	4.2%	0.90	20.1	26.7	34.6	33.2%	29.5%	3.00	OUTPERFORM
MAGNA PRIMA BHD	1.46	485	61.4	74.7	44.1	0.4%	7.4%	1.1%	1.20	7.9	6.5	11.0	-17.7%	69.2%	1.60	MARKET PERFORM
CONCENCIO NUMBERO																
CONSENSUS NUMBERS IGB CORPORATION BHD	2.83	3.778	12.7	15.7	15.7	3.5%	6.7%	6.4%	0.76	298.0	240.3	240.3	-19.4%	0.0%	3.00	NEUTRAL
	0.64	459	4.2	7.9	7.1	5.2%	10.7%	4.7%	0.70	110.4	57.8	64.3	-47.6%	11.3%	0.70	NEUTRAL
GLOMAC BHD	1.82	772	10.3	9.6	9.1	4.9%	8.0%	8.3%	0.79	75.0	80.6	84.9	7.5%	5.3%	2.24	BUY
PARAMOUNT CORP BHD	1.46	632	5.6	6.9	7.3	6.0%	21.5%	14.0%	1.05	112.2	92.3	86.6	-17.8%	-6.1%	1.58	NEUTRAL
TAMBUN INDAH LAND BHD	2.00	1,652	19.4	11.4	9.4	4.8%	8.4%	9.1%	1.03	85.3	145.4	175.1	70.4%	20.5%	2.30	BUY
LBS BINA GROUP BHD	2.00	1,032	13.4	11.4	3.4	4.070	0.470	9.170	1.07	00.0	145.4	175.1	70.470	20.570	2.30	DO 1

<sup>\*</sup> Core NP and Core PER



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<sup>^</sup> Last price and TP is Ex-rights and Ex-Bonus.

<sup>#</sup> MRCB's prices are of ex-rights

Source: Bloomberg, Kenanga Research

#### Stock Ratings are defined as follows:

#### **Stock Recommendations**

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%

MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%

UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

### Sector Recommendations\*\*\*

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%

NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%

UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

\*\*\*Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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